AGENDA ITEM III October 2007, MINUTES

for the

Board of Trustees November 14, 2007, Meeting

SOUTHERN STATE COMMUNITY COLLEGE MINUTES OF THE MEETING OF THE BOARD OF TRUSTEES October 18, 2007

The Southern State Community College Board of Trustees' meeting was held in Room 31 at The Columbus, A Renaissance Hotel in Columbus on Thursday, October 18, 2007.

Call to Order and Roll Call

At 4:00 p.m., Chairman Hall called the meeting to order. Roll Call was as follows:

Present:

Ms. Kay Ayres

Absent: None

Ms. Patricia Griffiths

Mr. Paul Hall, Chair

Mr. Willis Herdman

Mr. Ernest McFarland

Mr. Dan Mongold

Mr. Rory Ryan

Mr. Ralph Shell

Mr. James Ward, Vice Chair

Chairman Hall expressed appreciation for the 100 percent Trustee attendance at the meeting, which demonstrates their commitment to Southern State Community College.

Approval of Agenda

Vice Chairman Ward moved and Mr. Mongold seconded that the Agenda be approved as presented. All were in favor.

07.57

Approval of Minutes

Ms. Ayres moved and Mr. McFarland seconded that the Minutes of the September 12, 2007, Meeting be accepted.

YES, Minutes:

Ms. Ayres

Ms. Griffiths

Mr. Hall

Mr. Herdman

Mr. McFarland

Mr. Mongold

Mr. Ryan

Mr. Shell

Mr. Ward

Monitoring Confirmation

President's Report. In addition to her attached written report (Attachment A), President Stout:

- Reported that fall quarter enrollment is up almost 3 percent in headcount and 4 percent in FTE.
- Mentioned the following upcoming events
 - o Healthcare Job Fair will be held next Wednesday in the Patriot Center.
 - o College-wide Advisory Committee meeting will be held Friday, October 26.
 - o Safe Trick or Treat on Central Campus to be held later this month and recognized Bill Horne, advisor for Students in Action, the group that organizes the event.
- Informed the Board that OACC has a WIKI Web Site for monitoring all the strategic planning processes that are occurring. The site address will be sent to them.
- Told the Board we have 110 more PSEO students this year than last year.
- Announced that Annie Rankin and Elizabeth Burkard in our Communications Office received two Medallion awards from the National Council for Marketing and Public Relations District III annual competition. She pointed out that both Annie and Elizabeth are products of SSCC.
- Reported Corporate and Community Services placed fifth in the state in non-credit training with revenue reported of \$2,070,721.
- Provided the Board with the Chancellor's Summary of Strategic Plan Goals, Metrics and Strategies.
- Suggested that the Board and SSCC have a retreat to plan the College's overall direction.
- Mentioned to the Board that OU Chillicothe is visiting our Fayette Campus to look at the facility and discuss the possibility of their offering programs on that site.
- Reminded the Board of the three Trustee positions that will need to filled or renewed in Brown, Adams and Clinton counties.
- Shared with the Board a copy of Belmont's Board Policy Handbook as well as a copy of the Handbook Dr. Bill Robinson, former SSCC Trustee, had prepared.
- Spoke to the Board about her meeting with the Presidents of Rio Grande, Shawnee and Ohio University. She shared a map of Ohio's community and technical college legal service districts and a map of Ohio's congressional districts. After a lengthy discussion, the Board agreed that President Stout should continue her discussions with the other three Presidents. Please see Resolution 07.66.

Report from the Vice President of Business and Finance. (Attachment B). In addition to his written report, Mr. Buck stated the audit exit conference was held last Wednesday. The auditors presented an unqualified draft report; the final report will be available within 30 to 45 days. Trustee Ryan added that the auditors were very complimentary of the College and said it was one of the best audits. Lastly, Mr. Buck reported the Fayette project is on target to go to bid early in December and start construction in the spring. The monthly meeting will be held one week from tomorrow at 2 p.m. on the Fayette Campus.

Mr. McFarland moved and Ms. Ayres seconded that the President's Report and the Report from the Vice President of Business and Finance be accepted. Roll Call Vote was as follows:

YES, President's and VP of Business and Finance Reports:

Ms. Ayres

Ms. Griffiths

Mr. Hall

Mr. Herdman

Mr. McFarland

Mr. Mongold

Mr. Ryan

Mr. Shell

Mr. Ward

07.59

At 4:55 p.m. the Board took a five minute recess and resumed at 5 p.m.

Approval of Revised Ethics Training Plan

Mr. Shell moved and Mr. Herdman seconded that the Revised Ethics Training Plan be approved as presented. All were in favor.

07.60

Approval of Public Records Policy

Vice Chairman Ward moved and Mr. Shell seconded that the Public Records Policy be approved as presented. All were in favor.

07.61

Safety Update - Jim Buck, VP of Business and Finance

Mr. Buck explained that the College's safety issues are very broad. The scope includes classrooms to parking lots to individual behavior to fire alarms. Southern State's Emergency Management Plan has many important components including: a chemical hygiene program, emergency exit plans and emergency/crisis response plan. He indicated that numerous safety provisions are already in place at Southern State including fire alarms and AEDs. We recently submitted a safety checklist to the Chancellor and have posted a supplemental job announcement for a Chemical Hygiene Officer. Mr. Buck proposed that the Board approve an upgrade to our phone system (Cisco systems \$125,797 lease purchase 60 mo. @ 4.38%). The upgrade would add phones in every classroom and a hardware/software product that could send email notices, broadcast alerts college wide and contact cell phones and pagers. The lease on our current phone system runs out the first part of next year; therefore, budget wise it should be budget neutral with a small overlap. Lastly Mr. Buck reported he has organized a Safety Roundtable of emergency responders to review Southern State's Emergency Planning. A question and answer session followed. It was suggested that roundtables be held on a local level--one on each campus and that something special may need to be in place for the South Campus because of its remote location.

Mr. Shell moved and Mr. Ward seconded to that the Board approve the upgrade to the phone system. Roll Call Vote was as follows:

YES, Upgrade Phone System:

Ms. Ayres

Ms. Griffiths

Mr. Hall

Mr. Herdman

Mr. McFarland

Mr. Mongold

Mr. Ryan

Mr. Shell

Mr. Ward

07.62

Executive Session: Negotiations, Compensation of Public Employee and Employment of Public Employee

At 5:27 p.m., Mr. Herdman moved and Ms. Griffiths seconded that the Board go into Executive Session for the reasons listed above. Roll Call Vote was as follows:

YES, Executive Session:

Ms. Ayres

Ms. Griffiths

Mr. Hall

Mr. Herdman

Mr. McFarland

Mr. Mongold

Mr. Ryan

Mr. Shell

Mr. Ward

07.63

Regular Session

At 6:31 p.m., Mr. Herdman moved and Mr. Shell seconded that the Board come out of Executive Session. Roll Call Vote was as follows:

YES, Regular Session:

Ms. Ayres

Ms. Griffiths

Mr. Hall

Mr. Herdman

Mr. McFarland

Mr. Mongold

Mr. Ryan

Mr. Shell

Mr. Ward

07.64

Approval of Salary Increases for Full-time Non-Faculty Employees

Mr. Shell moved and Mr. Mongold seconded that Item IX, Approval of Salary Increases for Full-time Non-faculty Employees be tabled. Roll Call Vote was as follows:

YES, Table Salary Increases:

Ms. Ayres Mr. Mongold
Ms. Griffiths Mr. Ryan
Mr. Hall Mr. Shell
Mr. Herdman Mr. Ward
Mr. McFarland

07.65

Next Meeting

The next meeting will be held on November 14, 2007, at the Central Campus. The Campus Directors will be invited to the meeting.

Other

Chairman Hall appointed Trustee Shell and Trustee Mongold to review the two Board Policy Handbooks provided by the President this evening and report back to the Board at the January 2008 Meeting.

Mr. Shell moved and Mr. Ward seconded that the President to continue discussions with the neighboring community colleges and universities about collaboration. All were in favor

07.66

President Stout reported George Carver, SSCC Associate Professor, has announced his retirement effective at the end of Fall Quarter.

Adjournment

At 6:37 p.m., Mr. Ward moved and Mr. Mongold seconded that the meeting be adjourned. All were in favor.

07.66

NOTE: Copies and/or originals of all documents referenced throughout the Minutes are on file (BOARD OF TRUSTEES•October 18, 2007•meeting) in the President's Office unless otherwise noted. The meeting was audio taped as well.

Respectfully submitted

Stevetta Grooms

Attachments:

A. President's Report

Stevetla Trooms

B. Vice President of Business and Finance Report

AGENDA ITEM IV.A PRESIDENT'S REPORT October 2007

for the

Board of Trustees
 October 18, 2007, Meeting



Memorandum

To:

SSCC Board of Trustees

From:

Sherry A. Stout, President

Date:

October 12, 2007

Subject:

President's Report for the October 18, 2007 Board Meeting

Regional Collaborative Initiative

Please read the attached letter (attachment page 1) which explains a possible initiative involving Southern State, Shawnee, Ohio University and Rio Grande. The meeting will occur on Tuesday of the week of the Board Meeting so I will have more details to share with you at the meeting.

Enrollment Update

Enrollment for the Fall Quarter is up 4% in FTE (1761 compared to 1693) and headcount stands at 2419, which is a 2.3% increase compared to 2364 for fall of 2006.

PSEO

The PSEO is up considerably this fall quarter with a 110 student increase over last fall and 1200 additional credit hours. This accounts for 80 FTE of our fall enrollment. The attached report shows student attendance by high school. (attachment page 2)

Miami Trace Program

Dan Roberts, superintendent of Miami Trace, reported that this year's PSEO program has the highest participation to date with a total of 34 students. As mentioned previously, this program received an additional \$10,000 in state funding for this year.

Public Records Policy

In response to the Public Records Act, a proposed public records policy for the College is included under Agenda Item VI for your review and approval. The policy follows the template provided by the Attorney General's office. The policy must be included in the catalog and employee handbook and either posted on campus or the web site.

Student Letter of Appreciation

I wanted to share the attached letter of appreciation from one of our students for the Trustee Scholarship he received. (attachment page 3)

KnowHow2GOOhio

OCAN announced that \$150,000 has been awarded to launch the KnowHow2GOOhio. KHTG helps low-income and first-generation students in grades eight to ten learn the steps to take to go to college. The attached article (attachment page 4) describes the program in more detail. Be sure to note that our Ohio Appalachian Center for Higher Education and the Southern Ohio Regional Center of Excellence are mentioned in the article.

Audit

The exit interview for the College audit for fiscal year 2007 was held this week. Trustee Ryan who is a member of the Audit Committee was able to sit in on the exit interview. Preliminary results of the audit are excellent with no recommendations. The Business Office and Financial Aid and the Records Office are to be congratulated for providing a very clean audit for Southern State Community College. The audit documents will be available soon for Board review.

Miami STEM Scholarship

SSCC students majoring in chemistry or biochemistry can receive a \$7,500 scholarship to Miami University's Oxford Campus. Dr. Don Storer worked with Miami University staff on the STEM grant that will fund these scholarships to increase the number of students majoring in chemistry and biochemistry. Miami is taking steps to strengthen the ties between the university and its regional campuses and nearby community campuses.

State Teachers Retirement System – Healthcare Proposal Cost Containment Steps (HB 707)

In order to assure adequate healthcare for retirees, the State Teachers Retirement System has responded with the following:

- Decreased subsidy for 30 year retiree health care premiums from 87% to 75%
- Increased deductibles and co-pays
- Eliminated spouse and dependent premium subsidy
- Eliminated access for future retirees with less than 15 years of services
- Created a Healthcare Strategic Plan
- The Funding Strategy asking for 2.5% more in contributions from teachers and employers over a five-year period.
- Contributions to STRS Ohio currently are limited by law to 10% from members and 14% from employers. Another 5% is needed to go specifically into the Healthcare Stabilization Funds. This will move the fund to a full-reserve basis versus pay-as-you-go. If the healthcare initiative is successful, STRS Ohio members will be funding about 75% of retiree healthcare.
- Consequences if the initiative fails
 - o Efforts at the bargaining table to increase teacher salaries
 - o Older workforce with accompanying costs
 - o STRS Ohio Healthcare for retirees/survivors will eventually end
 - o Additional liabilities will be placed upon Ohio taxpayers

Career Technical Education Middle/High School Improvement Grant

Southern State Community College, in conjunction with JOGS and OCAN, received two \$60,000 grants from the Ohio Department of Education. The grants will support the OCAN program at Whiteoak Junior and Senior High School and the JOG program at West Union Junior and Senior High School and the Highland County Alternative School.

Patriot Center Usage

I recently received a report on the usage of the Patriot Center during the first nine months of 2007. This includes basketball games, graduations and special events. During that nine-month period, 33,039 people participated in some event that involved the Patriot Center.

My SSCC Portal

Shain Kelley, SSCC IT Department, announced that our new "My SSCC Portal" site is ready for access. The Portal is how students access their email, academic records, on-line courses, the Help Desk and LRC through the College's Website. The site has been completely redesigned. Pictures of the new and old sites are attached for your review. (attachment pages 5 and 6)

OU Chillicothe Agreement

A meeting is scheduled with the Dean of OU Chillicothe to discuss bachelor degree programs to be offered at Southern State's Fayette Campus. Programs include: Criminal Justice, Food Service Management, Early Childhood Education, Middle Childhood Education, Nursing, Organizational Communication and Specialized Studies.

Corporate and Community Services

SSCC's Enterprise Center is collaborating with The Ohio State University in order to expand the small business support and training to potential and current entrepreneurs in Adams and Brown counties. Dean John Joy mentions the partnership in his report, which is attached along with the September 2007 report from the Center for Business and Industry. An article from *The Times Gazette* about the partnership is attached as well. (attachment pages 7 - 10)

Nursing Program Statistics

The Nursing Department provided the attached two surveys of new students in our Associate Degree Nursing and Practical Nursing Programs (attachment pages 11 and 12). As the forms indicate, there are 57 new students in RN class on Central Campus and this fall, and the South Campus PN Program has 16 new students and four returning students.

Medical Assisting Students - 100% Pass Rate

Carry DeAtley, Assistant Professor in SSCC's Medical Assisting program, reported students who took the June 2007 Certified Medical Assisting Exam had a 100% pass rate. Of the ten students who took the exam, nine scored above a 500, with the minimum passing score being 425. The students scored better than average when compared to students in all three categories of general, administrative and clinical.

OACC Dues

The Ohio Association of Community Colleges proposed a 15% increase in dues for next year. The attached draft outlines the new fee structure. Southern State falls under Tier 1. The increase will cover the cost of hiring a new "President," formally called Executive Director.

Upcoming Events

I wanted to bring to your attention the following upcoming events:

- Sandy Cooper Pence Exhibit: October 16-31, Appalachian Gateway Center; Reception/open house: Thursday, October 18, 6-9 p.m.
- Mysteries of the Maya: Monday, October 29, 7 p.m. Central Campus
- Foundation Annual Fundraiser: Thursday, December 6

SOCHE's Economic Impact Study

Included in your packet is a Report to the Community completed by the Southwestern Ohio Council for Higher Education. This report will help educate the public on the significant contributions that colleges and universities make to our regional economy.

sg

Attachments/Enclosure

October 10, 2007

Ms. Sherry Stout, President Southern State Community College 100 Hobart Drive Hillsboro, OH 45133

Dear Sherry:

I write to confirm arrangements for our meeting on Tuesday, October 16, at the Conference Room at the Comfort Inn in Jackson. Our meeting will begin at 11:30 a.m. and end at 1:30 p.m. We will be working over the lunch hour. Inasmuch as we have no experience with the site where we will be meeting, I will be bringing box lunches and beverages. Enclosed are directions to the Comfort Inn.

As I have discussed with you, the Chancellor has charged us with advising him with how best to implement his commitment to expand community college opportunities in Southeast Ohio. He has asked that we have our recommendations to him by early December. I envision this first meeting resulting in our defining how we will approach this assignment and agreeing to tasks to be accomplished before our next meeting. We will also want to set our next meeting date.

This is a very large task before us with a very short period of time. Nonetheless, it is important that we take this opportunity to make recommendations to the Chancellor. I look to seeing you on the 16th. If you have questions or ideas prior to that meeting, please call me at 740.351.3208 or e-mail me at <u>rmorris@shawnee.edu</u>.

Sincerely,

Rita Rice Morris President

		I OLU OI	UDENTS AT HS GRAD						
SCHOOL	TOTAL	2011	2010	2009	2008	>16 HRS	12-16 HRS	<12 HRS	
BATAVIA HS	1			1			1		
BEREAN CHRISTIAN*	1				1			1	
BLANCHESTER HS				3	4	1	5	1	
CLINTON MASSIE HS	6			3	3		4	2	
EAST CLINTON HS	16			6	10		1	15	
EASTERN BROWN HS	18			5	13		7	11	
FAIRFIELD HS	7			4	3	<u> </u>		7	
FAYETTE CHRISTIAN*	1				1			1	
	1			1			1		
GEORGETOWN HS	8			2	6		1		
HIGHLAND CO CHRISTIAN*	1						1		
	44			15	28	1			
HILLSBORO HS	13		1	3	9				
LYNCHBURG-CLAY HS	5		1	2	2				
MANCHESTER HS	36	1	1	10	24		1 2		
MIAMI TRACE HS	31			11	19				
NORTH ADAMS HS				2	10	1	1		
ODEA	2		1	1				2	
OHIO VIRTUAL ACADEMY	2			1				1	
PAINT VALLEY HS	1		1	16	Ε	4	17		
PEEBLES HS	22		1	2					
WASHINGTON CH HS	3			1		<u> </u>	-		
WEST UNION HS	1			5		,			
WESTERN BROWN HS	8			7	- 6			7 5	
WHITEOAK HS	13			7	18			3 12	
WILMINGTON HS	25								
TOTALS	273	2	7	108	156	23	102	2 140	
ADAMS	59								
BROWN	27					-			
CLINTON	55								-
FAYETTE	40								-
HIGHLAND	86					<u> </u>			-
OTHER	6					-			
	273								
PSEO STUDENTS EQUAL %		ENROLLMI	ENT FALL 2	007	11.2	8			

Kenneth Friedman 12615 Centerfield Road Greenfield, OH 45123

September 6, 2007

Southern State Community College 100 Hobart Drive Hillsboro, OH 45133

To: President Sherry Stout, the Southern State Board of Trustees and the Southern State Foundation

I am writing this letter to let you know how much I appreciate receiving the Trustee Business Scholarship in the amount of \$1000 for the 2007-2008 academic year.

Regretfully, I was not able to attend the Scholarship Celebration that was held on August 21. I was between Michigan and home on Interstate 75 when my car became submerged in floodwater and needless to say, I couldn't get back home in time for the celebration. It has been an interesting summer!

I am looking forward to starting classes in a couple of weeks and beginning my college education at Southern State. Thank you again for the scholarship and all you have done to help me.

Sincerely,

Kenny Friedman

News - September, 2007

Kimberly Gormley Director, Marketing & Communications Ohio College Access Network 614.947.3504 (Office) or 614.668.2954 (Mobile)

Funding awarded to Ohio communities for KnowHow2GO to College Campaign

9.24.07 - Columbus, Ohio - The Ohio College Access Network (OCAN) announced this week that college access programs serving 23 counties across the state have been awarded a combined \$150,000 to further implement the KnowHow2GOOhio Campaign.

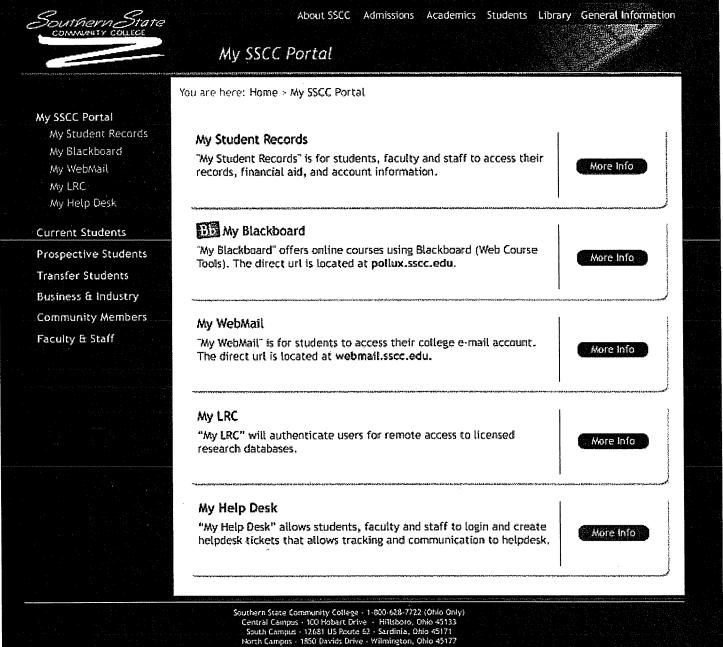
KnowHow2GOOhio is a multimedia and grassroots campaign that helps low-income and first-generation students in grades 8-10 learn the steps to take to go to college. Informative and imaginative tools designed to attract the interest of Ohio's young people include television, radio, outdoor and interactive public service advertising (PSA) along with KnowHow2GOOhio.org — an interactive website with Ohio-specific information for students in each grade. Launched in March 2007 by Governor Strickland, Senate Education Committee Chair Joy Padgett and House Education Committee Chair Arlene Setzer, KnowHow2GOOhio speaks to students in their own language and helps directly connect students to caring adults who can provide one-on-one guidance about college.

While KnowHow2GOOhio has been utilized statewide for the past six months, increased efforts by the following programs will create additional impact and help boost the number of students going to college: Access Ashtabula & Mahoning Valley College Access Program, Cincinnati Youth Collaborative & STRIVE, Holmes & Wayne County College Access Programs, I CAN Regional Center of Excellence, Lima/Allen County College Access Program, Ohio Appalachian Center for Higher Education (OACHE), Southern Ohio Regional Center of Excellence, Springfield Higher Education Partnership, Summit Education Initiative.

"These groups will use KnowHow2GO to strengthen and expand local access collaborations so that they can engage students, adults and community members in creative, effective ways. And when I say creative, I mean creative. OACHE will paint roadside messages on barns in southern Ohio, I CAN in Marion will work with the Ohio Council of Churches, Lima will hold a KnowHow2GO Expo to help more families and the list goes on," said Martha Lamkin, Founding President and CEO of Lumina Foundation for Education, who recently addressed over 300 education professionals at the Ohio College Access and Success Conference.

The KnowHow2GO Campaign launched nationally in January by co-sponsors American Council on Education, Ad Council and Lumina Foundation for Education. In Ohio, the Ohio College Access Network, Ohio Board of Regents and Ohio Department of Education have taken the lead on the campaign.

New Portal



Southern State Community College - 1-800-628-7722 (Ohio Only) Central Campus - 100 Hobart Drive - Hillsboro, Ohio 45133 South Campus - 12681 US Poute 62 - Sardinia, Ohio 45171 North Campus - 1950 Davids Drive - Wilmington, Ohio 45177 Fayette Campus - 1270 US Route 62 - Washington CH. Ohio 43160

Old Portal



"My SSCC" a student portal site

Help Login

My SSCC	975 IONASAR DAMA (1988)	My WebCT	M. R. H. M. W.	My E-Mail	My E-Mail					
My SSCC (Studer	nt Records)	My WebCT (Or	iline Courses)	My E-Mail (Stud	ent E-Mail)					
their records, finar information	students to access I cial aid, and account			"My WebMail" is access their coll The direct url is I webmail.sscc.ed	ege e-mail account. ocated at					
User ID: [Password: [WebCT ID: Password:		User ID: Password:						
Need Help ?	Login	Need Help ?	Log In	Need Help ?	Login					

Dean's Report-Corporate and Community Services

Enterprise Center, Adams County- The Enterprise Center is now officially registered as an assessment center for the International Computer Driver's License project, with Coordinator Russ Brewer being trained as a proctor. The ICDL project is intended to provide our customers "certificated" level training in various computer software functions. We continue to work with Tom Stroup to explore ways to recharge the Plastics Technology program, as well as working with Tom to coordinate visits to area companies. We are also excited to announce our formalized agreement with the OSU South Center Small Business Development Center. The Memo of Understanding was signed September 27 by SSCC President Sherry Stout and by OSU South Director Dr. Tom Worley at a ceremony at the Enterprise Center. The cooperative agreement assures our service area of the best training resources in the country for small businesses and entrepreneurs. Also, during September, three workshops were conducted at the Enterprise Center. On September 18th, a Personal Time Management seminar was held; on September 20th, a Basis for a Successful Start workshop was conducted by the SBDC of Ohio; and on September 26th, a Microsoft Access class was offered.

Truck Driving Academy- Enrollments were up slightly in September with 41 enrolled. Classes have begun at our new Wilmington location in the Ag Center as part of our Great Oaks partnership. We have not yet moved the office. We will complete the move as soon as some necessary computer hardware is received. The tractor donated by Schneider has been cleaned and is undergoing seat modifications and painting.

Agency Partnerships- As Bob noted above, September was Workforce Services month in Ohio. All of our county One-Stop partners provided a variety of marketing and recognition activities. Of particular note was the highly successful Job Fair held at the Highland County One-Stop here in Hillsboro. We are pleased to report over 200 job seekers attended the September 11 fair, with approximately twenty employers present. Also as part of Workforce Services month, the Highland One-Stop provided employment training free of charge on September 7, with John Joy conducting a workshop on Successful Interviewing.

Center for Business and Industry-September 2007

Fayette County Department of Job and Family Services- FCDJFS and the Fayette Works One-Stop observed Workforce Services Month by contracting with CBI to provide computer classes to the general public and to Fayette County employers at the College's Fayette Campus. Two classes were conducted instructing the public on how to use the internet as a job hunting tool. Two offerings of Basic PowerPoint were attended by Fayette County business persons who learned to use this software to enhance business presentations. September has been deemed Workforce Services month in the State of Ohio to highlight employment and training services available at Ohio's One-Stop Centers.

Liberty Savings Bank- CBI completed 53.5 hours of contracted training this month with Liberty Savings Bank at their Wilmington headquarters and at the Dayton Liberty Tower locations. Training, which began in August, consisted of Microsoft Excel, Word, and PowerPoint.

ShapeShifters Community Enterprises- The Enterprise Center in Adams County hosted training for CBI in Microsoft Access for ShapeShifters, a small business located in Brown County. Training was scheduled for 3 contact hours.

Technicolor Cinema Services- CBI began training this month on-site at Technicolor's Wilmington Distribution Center. Training is scheduled for 32 hours and will continue into October and November for Intermediate Microsoft Word and Basic, Intermediate, and Advanced Excel.

Upcoming trainings and other business-

- This month, Center for Business and Industry met with R & L Carriers to provide computer training on-site at their Wilmington headquarters. Tentative dates are October and November.
- Proposal was submitted to MACA Plastics in Adams County to provide
 Leadership Development training later this fall and forklift training in November.
- Proposal was submitted to Fayette County Memorial Hospital to provide computer software training on-site. Another meeting is scheduled for early October to finalize plans.
- CBI was contacted by Greenfield Products to provide computer training. Suggested curriculum is being reviewed by the company for training later this year.
- Submitted a proposal to YUSA Corporation to provide Lock-out/Tag-out OSHA compliant training in October.
- Submitted a proposal to New Sabina Industries to offer Microsoft Access training later this fall.
- Tentatively scheduled forklift training with Venture Productions of West Union for early November.





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Monday, October 01, 2007

Collaborative seeks to aid small business Southern State, OSU form alliance to to assist employers in Adams and Brown counties

Monday, October 01, 2007



Representatives of SSCC and OSU South Centers-SBDC meet to finalize a partnership provide support for area businesses. Pictured are: (seated) Sherry Stout, SSCC president; and Dr. Tom Worley, director of the OSU South Centers; (back, l-r) John Joy, dean of SSCC's Corporate and Community Services Division; Dave Boulay, director of OSU South local economy." Centers-SBDC; and Russ Brewer, coordinator of SSCC's Enterprise Center.

WINCHESTER - Providing small business support and training to potential and current entrepreneurs is the purpose of a new collaborative between Southern State Community College's Corporate and Community Services Division and Ohio State University South Centers-Small Business Development Center. The two institutions entered in agreement with a signing on Thursday at the college's Enterprise Center, on Tri-County Road in Winchester.

"This collaboration is yet another way the college can serve and support area businesses," said SSCC President Sherry Stout. "Through the sharing of resources, Southern State and OSU South Centers-SBDC can provide even more for current and potential entrepreneurs in Adams and Brown counties."

Representatives of SSCC and OSU South Centers-SBDC meet to finalize a partnership between the two institutions to provide support for area.

"Our entire South Centers Business Development team is excited to be working more closely with Southern State Community College to better serve entrepreneurs throughout Adams and Brown counties," said Dr. Tom Worley, director of OSU South Centers. "We all look forward to meeting the needs of people with ideas for new business ideas or expansion of current businesses through improved access to our programs at SSCC locations in Winchester and Fincastle."

Southern State's dean of Corporate and Community Services, John Joy, and Enterprise Center coordinator, Russ Brewer, will be working with Worley and David Boulay, director of OSU South Centers-Small Business Development Center.

"Small business development is essential to continued economic development in the southern Ohio region," Joy said. "Through this collaboration, both institutions can provide more to help entrepreneurs start, develop and grow their small business, thereby enhancing the growth, health and future of the local economy."

Under the agreement, services offered through OSU South Centers-SBDC will be available at SSCC's Enterprise Center in Winchester and the south campus in Fincastle.

These include consultation services to strengthen and improve services for entrepreneurs, such as those currently provided by Certified Business Advisor® Russ Brewer, coordinator of the Enterprise Center. Moreover, the two institutions can share equipment, facilities and other resources in order to provide more small business seminars, workshops and classes such as those from PACE and SmallBizU.

Plans are to offer a variety of business services to entrepreneurs in Adams and Brown counties, including those

President's Report for October 2007 Attachment Page 10

currently available through the college's Enterprise Center such as business advising for those who want to start their own business or for those who want to expand their current business; specialized training for various needs, from software to forklift training; professional development to improve job performance and advancement; and more.

"We are pleased to work with Ohio State University South Centers-Small Business Development Center as we continue to cooperate in providing services to new and emerging small businesses," Joy said.

For more information about the collaboration or any of the available services, contact Russ Brewer at (937) 695-9002.

Related Links

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ASSOCIATE DEGREE NURSING PROGRAM

SURVEY Students Enrolled Fall, 2007 Central Campus, Hillsboro

57 New Students

0 Returning Students (Not included in statistics)

	(1	Not inc
I	AGE RANGE & AVERAGE Students' ages range from 19 to 51 The average age is 28.7 4 Males (7%) and 53 Female (93%)	
п	EDUCATION	
	High School Graduate (55)	96%
	GED (2)	4%
ш	RESIDENCE by County	
	Adams (3)	5%
	Brown (11)	19%
	Clinton (18)	32%
	Fayette (2)	3.5%
	Highland (19)	33%
	Greene (1)	2%
	Pike (1)	2%
	Ross (2)	3.5%
\mathbf{IV}	EMPLOYMENT STATUS prior to entering program	
	Employed Full-time (14)	25%
	Employed Part-time (25)	44%
	Unemployed (16)	28%
	Unknown (2)	3%
v	FINANCIAL RESOURCES (Primary Source)	
	(Most students use a combination of available sources.)	
	Grants (32)	56%
	Student Loans (38)	67%
	Self Pay (12)	21%
	Scholarship (8)	14%
	3 rd Party Agency (8)	14%
	(VA, Tuition Reimbursement, WIA)	



PRACTICAL NURSING PROGRAM

SURVEY Students Enrolled Fall, 2007 South Campus

16 New Students 94% Female (15) 6% Male (1) 4 Returning Students (Not included in statistics)

	070 Wiaic (1)	
I	AGE RANGE & AVERAGE Students' ages range from 19 to 42 The average age is 27.4	
п	EDUCATION High School Graduate (15) GED (1)	94% 6%
Ш	RESIDENCE by County Adams (8) Brown (2) Highland (2) Clermont (2) Greene (1) Ross (1)	50% 13% 13% 13% 6% 6%
IV	EMPLOYMENT STATUS prior to entering program Employed Full-time (5) Employed Part-time (9) Unemployed (2)	56%
V	FINANCIAL RESOURCES (Primary Source) (Most students use a combination of available resources.) Grants (10) Self Pay (7) Student Loans (11) Scholarship (2)	. 63% 44% 69% 13%

AGENDA ITEM IV.B REPORT FROM VICE PRESIDENT BUSINESS AND FINANCE September 2007 Financial Reports

for the

Board of Trustees October 18, 2007, Meeting



October 2, 2007

MEMORANDUM TO:

Sherry Stout, President

The Board of Trustees

FROM:

James Buck, Vice President Business and Finance

SUBJECT:

September 30, 2007 Financial Reports

Please review the accompanying Financial Reports. Our initial budget for this fiscal year was based upon a projected 3% increase in enrollment. As of today we are running approximately one-half of one percent ahead of that estimate. All other revenue items are likewise on target. There are a number of unresolved issues that may impact our expenditures, however, as of this date there has been no reason to believe that the majority of these estimates are not on target, as well. If you have any questions or concerns, please call me at (937) 393-1971.

Thank you.

SOUTHERN STATE COMMUNITY COLLEGE
MONTHLY FINANCIAL STATEMENTS - EXHIBIT 1 OF 6
COMPARATIVE BUDGET REPORT
THREE MONTHS ENDED SEPTEMBER 30, 2007 (unaudited)

	ANNUAL % CHG	7.1% 3.9% 6.9% 29.6%	5.3%		-3.4% #DIV/0!	-47.5%	-4.9%	%9.0	-2.9%	-5.0% -33.9%	7 707	% 4. 4%	26.2%		26.2%
FISCAL 07	ANNUAL A	84,855 110,774 14,017 19,516	229,162		(38,540) 0 #	_	(26,105)	2,445	(11,164)	(18,579) (29,681)	(010 101)	(127,342)	356,504		356,504
	09/30/06 7-T-D	1,200,960 2,816,031 202,259 65,891	4,285,141		1,129,579	12,040	527,896	412,621	381,021	371,760 87,665		2,922,582	1,362,559	•	1,362,559
	% OF BUDGET	25.0% 41.7% 25.0% 28.5%	33.9%		16.5%	15.4%	27.6%	25.6%	25.2%	22.8% 18.4%		20.8%			H H H H H H H H H H H H H H H H H H H
FISCAL 08	09/30/07 Y-T-D	1,285,815 2,926,805 216,276 85,407	4,514,303	•	1,091,039	6,322	501,791	415,066	369,857	353,181 57.984		2,795,240	1,719,063	1	1,719,063
	ANNUAL	5,142,572 7,015,241 865,104 300,000	13,322,917		6,610,430	2,303 40,997	1,819,259	1,621,489	1,466,519	1,546,660		13,422,917	(100,000)	100,000	. II
1	REVENUE	STATE SUBSIDY STUDENT FEES GRANTS & CONTRACTS OTHER INCOME	TOTAL REVENUE	EXPENDITURES	INSTRUCTIONAL	RESEARCH COMMUNITY SERVICE	ACADEMIC SUPPORT	STUDENT SERVICES	INSTITUTIONAL SUPPORT	PLANT OPERATIONS		TOTAL EXPENDITURES	ANNUAL SURPLUS/(DEFICIT)	AUXILIARY TRANSFER	SURPLUS/(DEFICIT)

SOUTHERN STATE COMMUNITY COLLEGE
MONTHLY FINANCIAL STATEMENTS - EXHIBIT 2 OF 6
CONSOLIDATED FUND BALANCE SHEETS
AS OF SEPTEMBER 30, 2007 (unaudited)

TOTAL FUNDS	3,650,364 3,058,791 712,880 6,022 241,145 0 41,056 673,622 16,473,580	24,869,778	(2,801) 38,971 0 (10,000) 42,507 0 604,547 2,724,142 507,819 14,390,550 6,574,043
AGENCY FUND	62,177	62,177 2	62,177
PLANT /	(36,543) 673,622 16,473,580	17,110,659	2,720,109 14,390,550
ENDOWMENT FUND	12,318	12,318	12,318
LOAN FUND	7,954	13,976	13,976
RESTRICTED FUND	2,448,996	2,539,828	604,547
AUXILIARY F FUND	976,214 60,281 233,556 23,082	1,293,133	38,971 (150) 1,254,312
GENERAL , FUND	191,566 3,058,791 561,767 7,589 17,974	3,837,687	(2,801) (10,000) 42,507 4,183 507,819 3,295,979
ASSETS	CASH AND INVESTMENTS ACCTS. RECEIVABLE-STUDENTS(NET) ACCTS. RECEIVABLE - OTHER NOTES RECEIVABLE INVENTORIES DUE FROM OTHER FUNDS PREPAID EXPENSES EQUIPMENT BUILDINGS AND IMPROVEMENTS OTHER ASSETS	TOTAL ASSETS	LIABILITIES AND FUND BALANCES ACCOUNTS PAYABLE SALES TAX PAYABLE REFUNDS PAYABLE PAYROLL TAXES AND WITHHOLDINGS ACCRUED PAYROLL ACCRUED EXPENSES DEFERRED REVENUE OTHER LIABILITIES DEFERRED COMPENSATION NET INVESTMENT IN PLANT FUND BALANCE/HELD IN CUSTODY

SOUTHERN STATE COMMUNITY COLLEGE
MONTHLY FINANCIAL STATEMENTS - EXHIBIT 3 OF 6
STATEMENT OF CURRENT FUNDS, REVENUES, EXPENDITURES, AND OTHER CHANGES
FOR THE PERIOD ENDED SEPTEMBER 30, 2007 (unaudited)

		UNRESTRICTED		RESTRICTED		
	EDUCATIONAL AND GENERAL	AUXILIARY ENTERPRISES	UNRESTRICTED TOTAL	EDUCATIONAL AND GENERAL	TOTAL RESTRICTED	TOTAL CURRENT FUNDS
REVENUES TUITION, FEES, STUDENT CHARGES STATE APPROPRIATION FEDFRAI GRANTS AND CONTRACTS	2,926,805 1,285,815		2,926,805 1,285,815 0	611,972	0 0 611,972	2,926,805 1,285,815 611,972
STATE GRANTS AND CONTRACTS LOCAL GRANTS AND CONTRACTS LOCAL GRANTS AND CONTRACTS CONTR	216,276		216,276 0 0	621,793 151,535 302.806	621,793 151,535 302,806	838,069 151,535 302,806
SALES AND SERVICES OTHER SOURCES	85,407	1,212,417	1,212,417		0 0	1,212,417 85,407
TOTAL EDUCA./GEN. REVENUE	4,514,303	1,212,417	5,726,720	1,688,106	1,688,106	7,414,826
EXPENDITURES AND MANDATORY TRA EDUCATIONAL AND GENERAL INSTRUCTIONAL	RANSFERS 1,057,817		1,057,817	170,721	170,721	1,228,538
SEPARATELY BUDGETED RESEARCH PUBLIC SERVICE	0 6,322		6,322	1,018,163	1,018,163	1,024,485
ACADEMIC SUPPORT STUDENT SERVICES	501,791 248,956		501,791 248,956	5,582 25,764	25,764	274,720
INSTITUTIONAL SUPPORT	369,857		369,857	0	00	369,857 353,181
SCHOLARSHIPS AND FELLOWSHIPS	57,984		57,984	654,794	654,794	712,778
TOTAL EDUCA./GEN. EXPENDITURES	2,595,908	0	2,595,908	1,875,024	1,875,024	4,470,932
AUXILIARY ENTERPRISES		1,043,195	1,043,195		0	1,043,195
TRANSFERS	199,332	0	199,332	(199,332)	(199,332)	0
TOTAL EXPENDITURES/TRANSFERS	2,795,240	1,043,195	3,838,435	1,675,692	1,675,692	5,514,127
NET INCREASE IN FUND BALANCES	1,719,063	169,222	1,719,063 169,222 1,888,285 12,414 12,414	12,414	12,414	1,900,699

SOUTHERN STATE COMMUNITY COLLEGE
MONTHLY FINANCIAL STATEMENTS - EXHIBIT 4 OF 6
AUXILIARY OPERATIONS
FOR THREE MONTHS ENDED SEPTEMBER 30, 2007 (unaudited)

	BOOKSTORE	DAYCARE	SOO	CONT. ED	TOTAL	
REVENUE DISCOUNTS COST OF SALES	711,874 . 69 . 527,136	95,128	402,356 (1,903)	4,893	1,214,251 (1,834) 527,136	
GROSS MARGIN	184,807	95,128	400,453	4,893	685,281	
ADMINISTRATIVE & GENERAL EXPENSES FACULTY FULL-TIME			74,995		74,995	
FACULTY PART-TIME			53,655	2,534	56,189	
ADMINISTRATIVE SALARIES PART-TIME ADMINISTRATIVE SAI ARIES	7,266	9,202	3.320	1,042	37,898 3.320	
SUPPORT STAFF SALARIES	6,910				6,910	
PART-TIME SUPPORT STAFF SALARIES	2,268	48,299			50,567	
FRINGE BENEFITS ALLOCATED	6,934	14,597	50,408	290	72,229	
OFFICE SUPPLIES	111	219	1,762	6	2,101	
PROGRAM SUPPLIES		7,349	1,519	4	8,872	
FUEL			39,199		39,199	
PRINTING SUP./PHOTOCOPYING	4	563	863	63	1,493	
TRAVEL-CONFERENCE REIMBURSEMENT			662		662	
TRAVEL-MILEAGE REIMBURSEMENT	130	1,020	652		1,802	
STUDENT TEST AND TRAVEL	,.		27,781		27,781	
SPECIAL EVENTS	٠		74		74	
ADVERTISING			20,364		20,364	
TELEPHONE	1,199	1,381	7,687		10,267	
DUES & SUBSCRIPTIONS	÷				0	
POSTAGE	8,652	73	963	58	9,746	
COMPUTER SERVICES					0	
FACILITY RENTAL			14,219		14,219	
STAFF DEVELOPMENT		374			374	
UTILITIES			1,710		1,710	
LICENSE AND CERTIFICATES			15,608		15,608	
OTHER PROFESSIONAL FEES			10,777		10,777	
EQUIPMENT GREATER THAN \$50	961		47,941		48,902	
TOTAL ADMIN. AND GENERAL EXPENSES	34,435	83,077	394,547	4,000	516,059	
SURPLUS/(DEFICIT)	150,372	12,051	5,906	893	169,222	
			## ## ## ## ## ## ## ##			

SOUTHERN STATE COMMUNITY COLLEGE
MONTHLY FINANCIAL STATEMENTS - EXHIBIT 5 OF 6
BID ITEMS AND EXPENDITURES OVER \$5,000
SEPTEMBER 2007

CHECK DESCRIPTION AMOUNT	\$6,115.67 SALARY	\$7,088.87 SUPPLIES	\$13,210.00 INSURANCE	\$117,988.56 INVENTORY	\$10,285.76 INVENTORY	\$6,827.06 INVENTORY	.\$10,193.51 INVENTORY	\$18,932.48 PROFESSIONAL FEES	\$6,154.24 RENTAL	\$89,015.06 INVENTORY	\$7,130.46 EQUIPMENT	\$21,988.00 INVENTORY	\$5,635.49 INVENTORY	\$75,471.30 INVENTORY	\$18,793.08 INVENTORY	\$26,260.00 INVENTORY	\$10,227.86 UTILITIES	\$8,350.00 LAB SUPPLIES	\$5,427.50 YOUR PLACE PRINTS	\$27,399.00 EQUIPMENT	\$5,223.37 UTILITIES	\$6,101.16 FUEL	\$6,670.11 UTILITIES	\$73,459.00 INVENTORY	\$40,991.37 INVENTORY	\$73,535.71 EQUIPMENT
CHECK NO.	143630	143680	143683	143689	143694	143697	143730	143776	143778	143822	143823	143828	143838	143839	143844	143845	143854	143858	143860	143871	143941	143971	143992	144038	144063	144121
VENDOR	OSU EXTENSIOWBROWN COUNTY	GLOBAL GOVERNMENT/EDUCATION SOLUTIONS	HESKETT INSURANCE AGENCY	MCGRAW HILL INC	SERVICE WHOLESALE INC	TOP FLIGHT INC	J A MAJORS	MID-AMERICAN CLEANING CONTRACTORS INC	MODERN LEASING	THOMSON LEARNING	COMPREHENSIVE FACILITY	HESKETT INSURANCE AGENCY	PARADIGM PUBLISHERS	PEARSON EDUCATION	VON HOLTZBRINCK PUBLISHING	VON HOLTZBRINCK PUBLISHING	AMERICAN ELECTRIC POWER	АТІ	BLUE CHIP COMPOSITION	GLOBAL GOVERNMENT/EDUCATION SOLUTIONS	DAYTON POWER AND LIGHT CO	SOUTHWEST LANDMARK INC	AMERICAN ELECTRIC POWER	CENGAGE LEARNING	PEARSON EDUCATION	GLOBAL GOVERNIMENT/EDUCATION SOLUTIONS
CHECK	SEPT 5	SEPT 6	SEPT 6	SEPT 6	SEPT 6	SEPT 6	SEPT 11	SEPT 12	SEPT 12	SEPT 13	SEPT 13	SEPT 13	SEPT 13	SEPT 13	SEPT 13	SEPT 13	SEPT 18	SEPT 18	SEPT 18	SEPT 18	SEPT 21	SEPT 21	SEPT 26	SEPT 27	SEPT 27	SEPT 28

\$698,474.62

TOTAL

SOUTHERN STATE COMMUNITY COLLEGE MONTHLY FINANCIAL STATEMENTS - EXHIBIT 6 OF 6 DONATIONS SEPTEMBER 2007

DESCRIPTION	SCHOLARSHIP	SCHOLARSHIP	SCHOLARSHIP	SCHOLARSHIP	SCHOLARSHIP	SCHOLARSHIP	SCHOLARSHIP	SCHOLARSHIP	SCHOLARSHIP	SCHOLARSHIP	SCHOLARSHIP
CHECK	\$500.00	\$1,000.00	\$2,000.00	\$1,000.00	\$500.00	\$924.99	\$700.00	\$370.00	\$1,000.00	\$500.00	\$1,000.00
DONOR	OHIO QUARTER HORSE	MIAMI TRACE FFA	GREENFIELD SCHOOL	BLUE KNIGHTS	CLERMONT SOCIAL LODGE	COLLEGE ADVANTAGE	UAW FORD	COLLEGE ADVANTAGE	EASTERN LOCAL SCHOOL	TORREON/STAR LAKE	ADAMS CO SCHOOLS
RECEIPT DATE	SEPT 4	SEPT 5	SEPT 14	SEPT 14	SEPT 14	SEPT 14	SEPT 18	SEPT 20	SEPT 24	SEPT 25	SEPT 27

\$9,494.99

TOTAL

SOUTHERN STATE COMMUNITY COLLEGE FOUNDATION BALANCE SHEET AS OF SEPTEMBER 30, 2007 (unaudited)

ASSETS

180,068 2,163,757 169,122	2,332,879 33,618 1,855	2,548,420				L C		17,637 92,358 2,438,425	2,548,420	2,548,420
Cash in Bank Investments Cost Basis Unrealized Gain	Market Value of Investments Pledges Receivable Other Assets	Total Assets	LIABILITIES AND NET ASSETS	LIABILITIES	Other Liabilities	Total Liabilities	NET ASSETS	Unrestricted Temporarily Restricted Permanently Restricted	Total Net Assets	Total Liabilities and Net Assets

SOUTHERN STATE COMMUNITY COLLEGE FOUNDATION FINANCIAL REPORT PERIOD ENDING SEPTEMBER 30, 2007 (unaudited)

20,231 30,897 50,294 11,428 10,448 9,592 19,533 6,693 6,693 10,236 11,542 13,882 27,584 13,984 139,984 139,984 139,984 1412 31,403 15,77,846 159,694 15,77,846 15,77,846 15,77,846 15,77,846 16,74,77,846 17,77,846 17,77,846 17,77,846 18,7 2,438,425 CURRENT FUND BALANCE 19,930 30,514 30,514 11,250 10,318 6,610 10,277 10,277 11,286 6,610 13,710 27,242 27,242 27,242 27,242 27,242 27,242 18,200 1,360,788 1, 2,410,987 BEGINNING FUND BALANCE TRANSFER TO SSCC 251 383 624 142 130 110 2,450 83 126 116 117 172 495 1,97 1,97 1,97 1,97 1,97 1,97 1,97 1,97 1,97 1,97 1,97 1,97 1,19 INVESTMENT RETURN CONTRIBUTIONS Brett Wightman Memorial Scholarship Fu SUBTOTAL Elmer & Helen Reed Fund Joyce Fender Family Scholarship Fund Stephen Bennet Scholarship Fund Gene Worthington BCRW Fund Douglas & Susan Seipelt Fund Highland County Fund Bagshaw Enterprises KFC Fund Paul Neff Memorial Fund Dylan Philip Wilson Memorial Fund PERMANENTLY RESTRICTED: Col.Pommert Scholarship Fund Fifth Third Bank Fund Hottle Nursing Scholarship Fund awrence & Gale Dukes Fund Barthel Art Scholarship Fund Elks Club Scholarship Fund General Contribution Fund Fender Scholarship Fund FUNDS Pence Patron Arts Jacobson Fund Hodson Fund Ladrach Fund Daniels Fund YouCan Fund Beck Fund go Fund

ō	32	14	66	32	06	90	00	40	29	85	37	37	50
3.469	14,235	141	16,0	12,7	24,4	6'9	2,100	5,1	6,9	92,358	17,637	17,637	2,548,420
3 426	15,594	139	10,900	12,574	24,186	6,903	2,074	5,076	6,876	87,748	11,170	11,170	2,509,905
•	(1,525)	•		•		•	•		•	(1,525)	(354)	(354)	(9,746)
Ę	166	2	199	158	304	87	56	64	86	1,135	241	241	31,595
		•	5,000				•	•	•	5,000	6,580	6,580	16,666
TEMPORARILY RESTRICTED:	Favette Co. Schol, Fund	Performing Arts Fund	Weastec Fund	Hillsboro Ford Wamer Fund	Cassner Foundation Fund	Patriot Center Capital Improvement	Dare WCH Schol	Leadership Highland Schol. Fund	Betty Chandler Hospice of Hope	SUBTOTAL	UNRESTRICTED General Contribution Fund	SUBTOTAL	GRAND TOTAL