Southern State Community College March and April 2010 President's Report to the Board of Trustees

Dr. Kevin Boys, President

Third Frontier Issue

Chancellor Fingerhut has communicated the importance of the Third Frontier issue that will appear on the May ballot in Ohio. I have included some information in the packet. Also enclosed is a resolution that I would ask the Board to consider at the April meeting. Although the first Third Frontier phase did not substantially involve community colleges, there are indications that this round of funding may provide more opportunities for our involvement. The 2009 Third Frontier Annual report can be found at http://www.thirdfrontier.com/.

Organizing for Quality

One of the things that I have assessed in my first three months in this role is the organizational structure. The college has taken a great stride recently in initiating a human resource department, and this addition to the administrative structure is taking care of some issues that may have been easy to overlook without that function. Additionally, the new advising and retention services area will provide a vital resource to helping more of our students experience even more success and completion of programs. This will not only help us accomplish our primary purpose, but will also advance the institution through the new "success points" funding structure. One of the areas that is a significant concern to me is the need for additional academic support and leadership so that we are better positioned to develop new programs and courses, evaluate and further develop both full-time and adjunct faculty, and manage all of the partnerships and collaborations that are becoming our new way of life. I have asked Dr. McCall to share with the Board at Wednesday's meeting, a plan for addressing this issue so that we can further enhance the quality of our academic programs.

Practical Nursing Pinning

I was able to take part in my first pinning ceremony of the Practical Nursing program last month. You were absolutely right. This was a very moving and well done event. I was impressed with the organization, warm tone, and professionalism of the event. Dr. Krebs does a nice job making this a very meaningful ceremony. The family members and guests were so proud of their graduates and so appreciative of the college.

Highland County Business Expansion and Retention Project

I have been serving on this local committee since January. Recently, the committee conducted interviews of major employers in the area to assess the current challenges and successes in their enterprises. I used the occasion to spend some time with each of the superintendents in Highland County to both conduct the interview and to discuss the partnerships we are seeking to build with each of our school districts. I found this personally beneficial and will continue the practice into the other counties.

One of the outcomes of this committee was the identification of worker shortages. Although the report is preliminary, one area that was identified was that of occupational and physical therapists and assistants. Dr. McCall is already looking at ways Southern State may be able to help fill this local need. We have already been approached by one local health care provider with the possible use of their stateof-the-art therapy space for clinical experiences. There are several challenges that will need to be overcome to respond to this need.

Local Community Involvement

Southern State Community College was well represented at the Clinton County Leadership Gala last month. Several administrators and spouses were able to attend this annual fundraiser that supports the Clinton County Leadership program.

I was also able to attend the Clinton and Highland County Red Cross Heroes Awards breakfast on behalf of the college. This is a fundraiser for the local Red Cross that serves these two counties.

I am now an active member of the Hillsboro Rotary Club. This service organization will be a great place to serve the Hillsboro community and represent the college in the Hillsboro area.

Committees

Economic Task Force in Wilmington. This committee had been inactive for a while, but the group did reassemble last month to gear up for the redevelopment. At the time of the meeting, details were still being finalized for the closing of the DHL property donation to the Port Authority. Once this transfer takes place, redevelopment efforts will begin in earnest.

Additionally, since our last meeting, I have participated in:

- Fayette P-16 Council
- Highland County WIA Board
- Highland County Chamber of Commerce Board
- Hillsboro City Schools Business Advisory Council
- Southern State Community College Student Government Association

Making Connections in our Service Area

President Emeritus Dr. Larry Dukes has made a concerted effort to introduce me to local college supporters during my first few months. This is providing a good opportunity to meet people and to gain a better understanding of the Foundation and how we might enhance its efforts in the future. Additionally, I have had a recent opportunity to meet Adams County leaders and hear about the somewhat unique needs in this county.

Follow Me on Twitter

For those of you who use Twitter, you can follow me at *SSCCPresident*. I am just beginning to post tweets that can inform the college community.

Community College Alliance—Franklin University

The College recently received a letter from Franklin University, which included a check for \$7,220.60. The check represents our 10 percent tuition compensation for courses taken by our students in the Community College Alliance program during the 2009 fall term. Since September 1998 we have received \$157,914.35.

Capital Appropriations and Planning

We have been told to anticipate a delay in the upcoming Capital Bill. This has been common in recent biennia and should only have a moderate impact on Basic Renovation planning. We have requested and received information from the state architect's office regarding a possible college-wide facilities master planning project. There appears to be several qualified individuals in their office available to assist us should the college elect to begin a major planning process. This is a substantial data driven process that begins at the program level. We will be discussing this further at the Long-Range Planning Committee meeting on Wednesday at 5 p.m.

2010 ACCT Leadership Congress

You may have received information from the Association of Community College Trustees about its 2010 ACCT Leadership Congress. This year's meeting is entitled *Community Colleges are Indispensable to Reinvigorating the Economy--Renewing Our Commitment to Access, Excellence, and Student Success* and will be October 20 - 23 in Toronto, Canada. You may visit <u>http://www.acct.org/</u> for more information. The advance registration deadline is August 19, 2010.

Upcoming Meetings

I will be attending the annual meeting of the NCA Higher Learning Commission (our accrediting body) April 9 - 13 and the American Association of Community College's annual convention April 16 - 19. The AACC conference includes an extensive program for new community college presidents, so I thought it would be especially fruitful.

Planning

Placing a Monetary Value on News

Annually, the communications team compiles data related to the value of the news releases distributed throughout our service area. To the best of our ability, we track the insertion of these releases in the various print publications. Table 1 provides a comprehensive overview of the estimated value of news releases for 2009. Table 2 offers a more detailed breakdown of the coverage of particular news media outlets in our five-county area. (Note: *These figures are based solely on newspaper clippings and do not reflect the online coverage that these news agencies offer*.)

Table 1: Estimated Value of News Releases 2009

	Total Number of Articles	Total Column	Value per	Total Value for
	Clipped (includes duplicates)	Inches	Column Inch	Articles
Totals	455	12645.155	\$7.56	\$96,227.36

Table 2: News Coverage by Paper 2009

NEWS RELEASE TALLY FOR JAN. 2009 - DEC. 2009	Defender Publishing	Manchester Signal	Brown County Press	News Democrat	Ripley Bee	News Journal Star	Wilmington News Journal	Record-Herald	Times-Gazette	Highland County Press	Totals
Totals	126	126	126	126	125	125	125	128	125	125	1257
	34	28	•	61	12	21	39	61	120	76	452
Percentage Printed (Approximate)	27%	23%	?	49%	10%	17%	32%	48%	96%	61%	36%
★ These are not inclu Blue: Articles Sent			ot get copies les Printed			icles that	t are nrin	ted mor	e than o	nce)	

Teaming up to Introduce Your Business Resource Connection

The SSCC Corporate and Community Services Division and the communication team recently partnered to reexamine the marketing efforts of the CCS division's Enterprise Center. Grounded in a mutual desire

to develop a more recognizable brand for the important services offered by this division, the team pulled together a complete digital and print communications plan. In addition to updating the visual image of the center's promotional material, the team introduced a digital newsletter which offers more capabilities for tracking which will eventually inform future strategic marketing plans. Although only a month into the project, both CCS and the communications team are hopeful these strategies will bring well-deserved attention to the invaluable services of the Enterprise Center.



Using Market Data to Inform Communications Strategies

Actively engaging with students to learn more about their media preferences is one strategy the SSCC communications team uses to inform marketing, advertising, and communication decisions. For the third year, Southern State contracted with Interact Communications to conduct a Media Preferences Survey. As one of 57 colleges across the nation participating in the survey, our 521 survey responses contribute to a broader synopsis of user preferences but also inform our local decisions. Through a glimpse of our particular survey sample, we are learning specifics about social networking, popular television programming, and the role of traditional media such as radio among other things.

Of particular interest is the emergence of social networking and its influence in the lives of our students. Without question, social networking is a focus of most colleges and universities around the world. Here at Southern State, we are growing our social networking presence on a daily basis and attempting to be



responsibly creative in using these popular outlets as a means of connecting with current, past and potential students. What we are finding is that marketing and communications takes on a whole new life when the end-user is essentially building your brand.

Academic Affairs

New Medical Assisting Chapter

The Ohio Appalachian Chapter of Medical Assistants (OACMA) is a newly formed chapter of the Ohio State Society of Medical Assistants, which will include Adams, Brown and Highland counties. This new chapter is part of District One in Ohio and used to be included in the Cincinnati chapter. The OACMA chapter will bring opportunities for the medical assistants working within our tri-county area. Due to the geographic location of our counties, the area medical assistants have not had easy access to local meetings without driving several miles. The OACMA chapter will give local medical assistants, many of whom are SSCC graduates, the chance to participate in meetings to obtain their CEUs, network and keep up to date with changing legislation and requirements within their professional field. They will also have a delegate(s) representation within the Ohio State Chapter of Medical Assistants. This newly formed chapter's bylaws and establishment was a joint effort of SSCC Medical Assisting program faculty consisting of Jamie Compton, Rhonda Davis, and Carry DeAtley. Each one of the faculty members will be charter members and hold an office within the newly formed chapter. The OACMA chapter will host a joint meeting with the Cincinnati chapter at the South Campus location on May 8.

Chemistry Early College Option Support Letter

Please see the attached letter to Dr. Don Storer from Andrea Harpen, chemistry teacher at Blanchester High School, about our Dual Credit for Chemistry program in which they participated.

Adjunct Faculty Orientation

One of the first events held as a result of the new Adjunct Faculty Recruitment, Development, and Retention Plan was an Adjunct Faculty Orientation. The orientation was held on Saturday, March 27,

with 27 adjunct faculty members attending. Presentations were provided on expectations, syllabus requirements, resources, and classroom policies. Many thanks go to Jon Davidson, Sharon Purvis, Luann Edwards, Dennis Griffith, Jessica Wise, Peggy Chalker, Karen Davis, Barb Fleming, Kris Hilgeman, and Steve Bikowsky for all of their help with the event.

Orientations are mandatory for adjuncts that have been with the institution for less than one year. There will be two more orientations this year prior to the beginning of Fall and Winter Quarters.

Adena/Wright State University Collaboration

Southern State was approached by Wright State University to collaborate with their Bachelor of Science of Nursing (BSN) degree located at the Adena PACCAR Educational Facility in Chillicothe. Wright State currently offers a BSN degree in Chillicothe in partnership with Adena Healthcare systems. Wright State has requested that Southern State provide the general education component of the BSN program, with classes offered at the PACCAR Educational Facility and the Fayette Campus. The two institutions will meet during the next few months to determine and finalize details of the collaboration, with an anticipated start date for Fall Quarter of 2010. When the program is fully operational there will be approximately 60 Wright State BSN students enrolled in Southern State classes each quarter.

Corporate and Community Services

Truck Driving Academy. Along with some unpleasant winter weather, February and March brought a continuation of lower enrollment trends compared to one year ago. TDA enrollment January through March is down about 30 percent compared to the same period one year ago. The TDA saw an approximate 31-percent increase in enrollment in March compared to January and February.

TDA staff and John Joy attended the annual convention of the National Association of Publicly Funded Truck Driving Schools (NAPFTDS) in early March. Other community-college-operated TDAs across the nation are seeing a downward trend in enrollment and increasing pressure to generate revenue. Of particular interest was one of the keynote presentations from the Truckload Carriers Association, who stated that there will be a coming driver shortage, greater than what we have already experienced. The shortage is caused by an aging workforce and some new federal safety regulations. A summary of the regulations (CSA 2010) is provided in the quote below and was obtained from the FMCSA website (www.fmsca.dot.gov).

"With **Comprehensive Safety Analysis 2010 (CSA 2010)**, the Federal Motor Carrier Safety Administration (FMCSA), together with state partners and industry will work to further reduce commercial vehicle (CMV) crashes, fatalities, and injuries on our nation's highways."

These new safety regulations are expected to eliminate poorer drivers from the fleets, and make it more difficult for marginal truck drivers to obtain and keep employment. Also of interest at the convention was the growing use of e-learning tools in both the classroom and in simulating actual driving. The technology available in truck driving simulators is outstanding, and would make an excellent teaching resource for our academy. We are beginning to explore some options that might make obtaining a simulator a sound move for us, including offering a much longer training program that would include simulation and be eligible for federal student loans. Note this is very preliminary at this point.

Workforce Development. In late March, Faye Williamson, Assistant Director of Fayette Job and Family Services, conducted a monitoring visit of the Fayette One-Stop operations. There were no accounting or invoicing issues, and it was indicated Fayette County would very much like to continue our existing arrangement next fiscal year regarding the One-Stop in Fayette County.

As referenced in the January report, Corporate and Community Services did provide a proposal to the State Distribution Center to deliver non-credit, customized computer training for their associates. Although they have not yet decided to proceed, three other businesses and industries have contacted C&CS for customized training, which is the most interest received in the past year. On March 23, 24, and 25, C&CS provided basic computer skills training to more than 60 associates from Mars Pet Care in Washington C.H. The training was conducted at Fayette campus by contracting with Jeff Montgomery, SSCC faculty member in IT, to provide the training. Excellent evaluations and feedback were received. Training will also be provided to Highland Community Action in May for some of their staff in computer spreadsheet applications. John Joy and his staff are encouraged to have seen some interest in non-credit employee training for business and industry after a long, long drought.

John Joy has also been meeting regularly with New Sabina Industries regarding their efforts to offer education and training to their associates. Included in those associates are those who may lose their jobs in 2012 and some of the manufacturing processes are outsourced to other locations. Lisa Copas, Director of Recruitment, has accompanied John on visits to the plant to provide New Sabina with a comprehensive set of materials regarding the resources available through Southern State Community College.

Continuing Education & CCS Notes. Russ Brewer has been invaluable in assisting with Corporate and Community Services' efforts to offer an expanded Continuing Education effort from SSCC. The staff members in C&CS are targeting next fall and have been working closely with Marketing and Public Relations here at SSCC. Their efforts for next fall will continue to include some "enrichment" classes for non-credit, as well as an expansion of non-credit courses with direct or indirect impact on workforce development skills. They had some success with their pilot offering of web-based training options that were offered in our Spring Schedule. These web-based options were offered in partnership with Custom Training Solutions, the non-credit training branch of Northwest State Community College.

John Joy and Russ Brewer attended the Ohio Continuing Higher Education Association (OCHEA) conference. The timing of this conference was excellent. The break-out sessions on continuing education best practices, and the contacts with others who are CE practitioners provided them with options and suggestions that they brought right back and put to use.

Enterprise Center

Consulting

There were 8 business consultations:

- 1 Paint Ball Course pre-venture
- 1 Sportsman's Shop established business
- 1 Auto Sales purchase established business
- 1 Convenience Store purchase established business
- 1 Horse Training Facility pre-venture
- 2 Day Care pre-venture
- 1 Restaurant purchase established business

Presentations

There were 3 group presentations:

2/3 – West Union High School Career Day

3/1 – Your Place Class – Fayette Campus

3/9 – Opportunity Analysis Class – South Campus

Networking

2/12 – Russ Brewer with John Joy attended a Strategic Partners meeting at the Miami University Learning Center in West Chester

2/17 – Russ Brewer met with the Adams, Brown, and Highland County Commissioners to proclaim National Entrepreneurship Week

3/11 - 3/12 - Russ Brewer with John Joy attended the Ohio Continuing Higher Education Association's Conference in Newark

3/25 – Russ Brewer attended the Highland County Chamber of Commerce's board meeting

<u>Events</u>

2/23 – The Enterprise Center co-sponsored an Ag-LINK Seminar, with the Ohio Treasurer of State's Office, at the Appalachian Gateway Center – South Campus

Human Resource

Alternative Retirement Plan

Item VIII on the board agenda is a resolution for the board to amend and restate the SSCC Chapter 3305 Alternative Retirement Plan ("The Plan") document in order to bring the Plan into compliance with current Internal Revenue Service rules for qualified plans. The IRS classifies the Plan as a "pre-approve" Plan. The IRS rules require that our plan be completely rewritten every six years to comply with IRS rules for qualified plans. During the six-year period, the IRS may also require adoption of interim amendments.

In order for any Ohio alternative retirement plan to maintain its status as a qualified retirement plan, each Ohio institution that sponsors an alternative retirement plan must amend their document during the IRS six-year cycle and must also adopt required interim amendments. This restatement of the Plan takes into account all law changes under the Economic Growth and Tax Relief Reconciliation Act of 2001 (EGTRRA).

The Ohio Attorney General's office has contracted with outside legal counsel to provide compliance, advice and assistance to Ohio higher education institutions. Mindy Markey is working with the Columbus office of Schottenstein, Zox & Dunn to develop the Plan documentation compliant with the IRS EGTRAA amendments and Ohio law and consistent with other Ohio Universities.

Attachments

- Third Frontier Information
- Blanchester High School Letter

ISSUE 1 PROPOSED CONSTITUTIONAL AMENDMENT

TO EXTEND THE OHIO THIRD FRONTIER PROGRAM BY AUTHORIZING THE ISSUANCE OF ADDITIONAL GENERAL OBLIGATION BONDS TO PROMOTE ECONOMIC GROWTH

Proposed by Joint Resolution of the General Assembly

To amend Section 2p of Article VIII Constitution of the State of Ohio

This proposed amendment would:

- Continue funding for research and development purposes by authorizing the state to issue \$700 million of general obligation bonds to renew and continue programs for research and development in support of Ohio industry, commerce, and business.
- Limit the amount of all state general obligations that may be issued for, and the amounts of proceeds from those state general obligations that may be committed to, those research and development purposes, to no more than \$450 million total for the period including state fiscal years 2006 through 2011, no more than \$225 million in fiscal year 2012 and no more than \$175 million in any fiscal year thereafter, plus any amounts that in any prior fiscal year could have been but were not issued or committed.
- Require state agencies awarding funding from those state general obligations to obtain independent reviews of and recommendations as to the merits of proposed research and development projects. The Governor, the President and Minority Leader of the Senate, and the Speaker and Minority Leader of the House of Representatives must be provided information regarding the independent reviewer prior to any award, and the state agency proposing the award must also notify those officials if the recommendations of an independent reviewer are not adopted by that state agency for the proposed project and the reasons for not adopting those recommendations.

If adopted, this amendment shall take effect immediately.

A "YES" vote means approval of the amendment. A "NO" vote means disapproval of the amendment.

A majority YES vote is required for the amendment to be adopted.

SHALL THE PROPOSED AMENDMENT BE	YES	
APPROVED?	NO	

EXPLANATION

ISSUE 1

PROPOSED CONSTITUTIONAL AMENDMENT

TO EXTEND THE OHIO THIRD FRONTIER PROGRAM BY AUTHORIZING THE ISSUANCE OF ADDITIONAL GENERAL OBLIGATION BONDS TO PROMOTE ECONOMIC GROWTH

Proposed by Joint Resolution of the General Assembly

To amend Section 2p of Article VIII Constitution of the State of Ohio

At the November 8, 2005, General Election, Ohio voters approved an amendment to the Ohio Constitution to, among other things, authorize general obligation bonds to fund research and development. This bond program became part of the Ohio Third Frontier economic development program to create and preserve jobs.

The purpose of the Ohio Third Frontier is to attract and promote private technology investment and consequently, create jobs and enhance educational opportunities. The Ohio Third Frontier seeks to promote investments to support technology areas that represent economic growth for Ohio, particularly in energy, biomedical, advanced materials, electronics and advanced propulsion. The proceeds from bonds fund research and development efforts by Ohio businesses, in cooperation with universities and research institutions, to create and bring to market new products and services.

The amendment limits the amount of state general obligations that may be issued for, and the amounts of proceeds from those state general obligations that may be committed to, those research and development purposes, to no more than \$450 million total for the period including state fiscal years 2006 through 2011, no more than \$225 million in fiscal year 2012 and no more than \$175 million in any fiscal year thereafter, plus any amounts that in any prior fiscal year could have been but were not issued or committed. The interest and principal of these bonds will be repaid by the state's full faith and credit, revenues, and taxing power.

In addition, the amendment would require independent oversight of proposed research and development projects. The amendment would require state agencies awarding funding from these state general obligations to obtain independent reviews of and recommendations as to the merits of proposed research and development projects. The amendment would require that the Governor, the President and Minority Leader of the Senate, and the Speaker and Minority Leader of the House of Representatives must be provided information regarding the independent reviewer prior to any award, and the state agency proposing the award must also notify those officials if the recommendations of an independent reviewer are not adopted by that state agency for the proposed project and the reasons for not adopting those recommendations.

If approved, this amendment would take effect immediately.

Official Issue 1 Argument in Favor

VOTE FOR JOBS! VOTE YES ON ISSUE 1

A YES VOTE on ISSUE 1 will extend Ohio's highly successful Third Frontier program.

Issue 1 promotes economic growth and job development by supporting Ohio entrepreneurs, and research and development projects that boost the competitiveness of Ohio businesses, small and large.

The Issue 1 renewal of the Third Frontier means continued investment in technology and innovation that has already created 48,000 new jobs and hundreds of new and expanded companies.

Approval of Issue 1 will provide research and development leading to new jobs:

- That save lives through advances in medicine,
- Promote independence from foreign oil through green and advanced energy projects,
- Develop better and more innovative products for consumers through advanced materials design, and
- Support Ohio's farmers and food companies.

ISSUE 1 WILL NOT INCREASE TAXES. Rather, by expanding Ohio's job base, it will generate new revenues for state and local governments which will more than compensate for any debt incurred.

The investment in technology and innovation made possible by the Third Frontier has kept its promise to Ohio taxpayers. It has earned renewal so it can continue to provide technology advances and jobs, helping Ohio working men and women and strengthening Ohio businesses, small and large.

Independent evaluations of the Third Frontier confirm that the program works and has proven itself. Especially in these troubled times, we need proven, accountable jobs programs that produce results and produce the jobs that Ohioans need and want. By an overwhelming majority, Democrats and Republicans in the Ohio Legislature supported approval of Issue 1. Business, labor, academic and health care organizations, agriculture, nonprofit and local government leaders in Ohio are united in support of Issue 1.

Join them!

Vote YES to create jobs in Ohio.

Vote YES on Issue 1.

Submitted by: Representatives Sandra Williams, Jay Goyal, and Ron Amstutz, and Senators Kirk Schuring, David Goodman, and Dale Miller

Argument Against Issue 1

Vote No on Issue 1

Issue 1 means more spending and more debt by Ohio's state government. The current Third Frontier Program is authorized to issue \$500 million in bonds over 10 years. Issue 1 would allow for an additional \$700 million in state bonds (state debt) to be issued over four years in addition to what is left under the current program.

This debt will need to be repaid from future state budgets costing already strapped state budgets millions of dollars each year. That is money Ohio doesn't have and can't afford.

Some debt is good. Most of us have to borrow to buy major items such as a house or car. Governments borrow, too, for schools, roads and other major improvements.

Too much debt is bad. The State of Ohio has a debt limitation in its constitution to prevent too much debt by our state government. However, the bonds that would be issued under Issue 1 are not subject to this constitutional limitation.

The current Third Frontier 10-year program doesn't end until 2012. Some say we need more money now to convince private investors to keep investing in these state funded projects and to attract federal government funding.

The Third Frontier Program allows the State of Ohio to pick winners and losers from the private sector to receive state dollars. While many worthwhile programs may receive funding from this issue, private investments and not public dollars are better situated for such efforts. The Ohio Third Frontier doesn't provide quick relief for our current economic conditions and can wait for now.

Vote No

Prepared by the Ohio Ballot Board in the absence of any submission in opposition as required by Ohio Revised Code 3505.063(B), the Ohio Ballot Board does not take positions for or against ballot issues.

Ohio

Ted Strickland, Governor Lee Fisher, Lt. Governor

Third Frontier Commission

Eric Fingerhut, Chair Chancellor, Ohio Board of Regents Norman Chagnon, Ph.D. Executive Directo John Cullivan Consultant **Richard Fearon** Eaton Corporation William McCreary Pilkington Lisa Patt-McDaniel Ohio Department of Development Maureen Pero CareSource Management Group Mark Shanahan, Ph.D. Governor's Energy Advisor

Third Frontier Advisory Board

Mark Collar, Chair Triathlon Medical Ventures Joseph Alutto, Ph.D. The Ohio State University Office of Academic Affairs Thomas Brady, Ph.D. Plastic Technologies, Inc. **Charles** Calvert **Calvert Promotions** Christopher Coburn **Cleveland Clinic** Foundation Innovations Sandra Degen, Ph.D. University of Cincinnati Nancy Enright SEIU/District 1199 WV/OH/KY Llovd Jacobs, M.D. University of Toledo Daryl Laisure ZIN Technologies Albert Ratner Forest City Enterprises, Inc. Senator Kirk Schuring Ohio Senat Joe Sciabica USAF Research Laboratory Barbara Snyder Case Western Reserve University Thomas Waltermire TeamNeo

Department of Development

Lisa Patt-McDaniel, Director

December 2009

Ted Strickland, Governor, State of Ohio General Assembly, State of Ohio

Dear Colleague,

We are pleased to present to you the 2009 Ohio Third Frontier Annual Report. The success of the program, as outlined in the personal stories and metrics in this report, demonstrate how a visionary and bipartisan commitment to Ohio's future continues to bring prosperity to the people and businesses of our state even in these challenging times.

The Ohio Third Frontier continues to support technology-based economic development in the State of Ohio through investments that not only create new products from Ohio ingenuity, but also create sustainable growth in companies in every stage of development. We understand that economic growth does not appear overnight, but rather through strategic and consistent investments in people and places.

In its seven years of operation, the Ohio Third Frontier is living up to its commitment to drive growth in company, job, and wealth creation throughout the state. SRI International, in partnership with Georgia Tech, completed an independent study of Ohio Third Frontier and related Ohio Technology-Based Economic Development programs. Their report showed that since inception, the Ohio Third Frontier has:

- · Generated \$6.6 billion in economic activity in Ohio;
- Created 41,300 total jobs through December 2008;
- Significantly impacted the diversity and competitiveness of Ohio's manufacturers;
- Assisted in the formation, attraction, or initial capitalization of more than 570 companies; and
- Leveraged a \$10 return for every dollar invested during 2003 2008, with the expectation of increased impacts in the years to come.

We are proud to present the 2009 Ohio Third Frontier Annual Report, showcasing the accomplishments and milestones reached through our continuous investment in Ohio. The program is fostering widespread growth in the technology sector and enabling Ohio to continue its leadership in our fast-changing economic climate.

Sincerely,

Eric Fingerhut, Chair Ohio Third Frontier Commission Chancellor Ohio Board of Regents

Lisa Patt-McDaniel Ohio Third Frontier Commission Director Ohio Department of Development

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George Rise Principat

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Blanchester High School

953 Cherry Street Blanchester, Ohio 45107 937-783-2461 fax 937-783-5666

March 17, 2010

Dear Dr. Storer,

I am writing to let you know how pleased I am that Blanchester High School participated in the Dual Credit for Chemistry program with Southern State Community College. The purpose of the program, i.e., to help those students whose parents have not attended college to break down some of their fears about attending college, is so perfectly met through the field trip and the interaction with you, your staff and facilities.

Every year before our trip, one or several of my students will ask me, "Mrs. Harpen, do you really think that I am good enough to do this lab at Southern State?" Despite my reassurances, they inevitably feel inadequate until they have actually been in your lab and realized that the principles that they were taught in Advanced Chemistry are the same ones that will make them successful in college. They realize for perhaps the first time that this world of education is a world in which they can choose to grow in opportunities.

It must be very difficult to schedule so many schools through Southern State, but I tell you that you are making a world of difference in the lives of those students given the opportunity to participate.

Sincerely,

Andrea Harpen

Chemistry Teacher

http://www.blanchester.k12.oh.us